



# **Doing The Most Important Work In Milwaukee**

Dear Friends.

All children deserve a strong start to life.

At Next Door, we work hard – alongside our donors, volunteers and community leaders - to ensure Milwaukee children living in poverty get that strong start during the most critical period for their brain development, ages birth to three.

As we continue to learn more about the importance of early childhood education, we are inspired by the research. Just last year, Harvard University's Center for the Developing Child released updated information showing that a child's brain makes more than ONE MILLION new neural connections per second during the first few years of life.

We also continue to learn more about the impact of trauma on children living in poverty and how those adverse experiences can have an enormous impact on classroom performance and long-term success. We work closely with our teachers to build their knowledge and skills in this area so they can more effectively serve at-risk children and families.

To ensure our children and families get the services they need to succeed, our Board of Directors has spent more than 25 years investing in early childhood education in one of the highest-need areas of Milwaukee. Thanks to their service and leadership, we now serve nearly 2,000 children each year in Milwaukee's central city through three center-based locations, ten partnership sites, and our home visitation program.

Our programming includes Wisconsin's only Educare school – the nation's best practice model for early childhood education. A 2017 academic research study, which included Next Door children, showed that after just one year of enrollment Educare students demonstrated stronger language skills, exhibited less challenging behaviors, and developed more positive parent-child interactions than children who did not attend Educare.

Today, we're working to realign our organization as "One Next Door" by spreading the Educare model across all of our programming to ensure every child has the strongest start to life. This effort is a key part of our new strategic plan, which positions Next Door as the preeminent leader in early childhood education in Milwaukee.

We are so proud of the work our team does every day at Next Door. With your help, we are truly building a strong foundation for success. Thank you for helping us do the most important work in Milwaukee!

Tracey pane

Bob VanHimbergen, CPA Board Chair Johnson Controls, Inc.

Tracey Sparrow, Ed.D. President Next Door

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Since 2005, Next Door has operated Wisconsin's only Educare school – the nation's most effective early childhood education model. The Educare model features four core areas: high quality teaching practices, embedded professional development, intensive family engagement, and data utilization

The powerful impact of this model inspired our recent effort to realign our organization as "One Next Door." Our goal is to spread the best practices of Educare across all of Next Door's programming for nearly 2,000 children.

Embedded

Professional

Development

We ensure our teachers and

staff have access to on-going high guality training and coaching opportunities.



In its 2017 Outlook - 2016 Recap Report, the Buffet Early Childhood Fund reported that, "The national Educare evaluation has generated nine years of consistent findings: Children who otherwise might start school one or two years behind their peers leave Educare academically, socially, and emotionally prepared for kindergarten."

By utilizing this approach, we will ensure all of our students develop a love of learning, receive the appropriate support services they need, and are ultimately ready for school.

### **High Quality** Teaching Practices

Ne surround every child with a high quality educational experience, including low acher-student ratios, hands-on earning, and a focus on core academic and socialemotional development

### **Intensive Family** Engagement

We partner with parents in their child's education and provide community resources families need to succeed.

### **Data Utilization**

We use data and research o improve our programs and create a lasting positive impact with every family we serve.

# Next Door's Strategic Plan

We want to ensure the future of Next Door is just as bright as the futures we create for our children. In September of 2017, Next Door's Board of Directors approved a three year strategic plan to help build an even stronger Next Door for our community's children and families. This plan outlines five key positions that will guide us in this important journey.

### **Five Key Positions**

Next Door will be recognized as the preeminent leader in early childhood education in Milwaukee. Next Door will become the community's leading authority on early childhood education for low-income children from birth to five years old.

### 2 Next Door will extend its reach through quality partnerships.

Next Door will build strong partnerships in the community to both enhance the Next Door experience and extend it to peer organizations to increase access to high guality early childhood education in Milwaukee.

### 3 Next Door will maximize philanthropy to support our quality programming.

Next Door will increase community support for our "One Next Door" initiative so every child receives the same high quality education across our entire range of programming.

### Next Door will be the employer of choice among early childhood providers.

Next Door will become the place where early childhood education professionals in Milwaukee want to invest their time, talent and expertise.



### Next Door will leverage its assets to support the strategy.

Next Door will leverage its assets to ensure functional and aesthetic improvements, which support effective teaching, enhance student outcomes, and further engage families in their child's education.

# **Our Community Partners**

### **Educare Learning Network**

The Educare Learning Network is a group of partners across the country, working together to offer low-income families a best practices model for early childhood education. The Buffett Early Childhood Fund and the Ounce of Prevention are two principal partners, along with 23 Educare schools nationwide. In addition to generous annual support, the Buffett Early Childhood Fund awarded Next Door with a special Acceleration Grant to help us utilize classroom teaching coaches more effectively.

#### Aurora Family Services

Aurora offers Next Door mental health services, including on-site therapy for children and parents, and staff training – all through a partnership with Milwaukee Public School's School Community Partnership for Mental Health.

#### The Baby Box Company

Next Door partners with The Baby Box Company as a distribution site for Baby Boxes, which can be used as a safe sleep space for a baby's first six months

#### Children's Hospital of Wisconsin

Children's Hospital provides on-site nursing staff, an on-site clinic, and offered a Dental Day pilot program for students.

#### Lutheran Counseling & Family Services of WI

LCFS offered mental health services, including on-site therapy for students and parents.

#### Marguette University

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Marguette researchers are studying the impact of a mindfulness program called Calm Classroom with our K4 and K5 students.



### Milwaukee Area Technical College

MATC and Next Door are working to alleviate the national teacher shortage by adding a Child Development Associate, or CDA, credential training program to Next Door's Adult Education program.

#### Milwaukee County

The New Pathways for Fathers and Families program provided guidance to help dads be strong role models for their children.

### Milwaukee Public Schools

Next Door operates a K4 & K5 Charter School in partnership with MPS, and also utilizes space in O. W. Holmes School for Head Start.

#### Milwaukee Succeeds

Next Door is part of the Early Childhood Social Emotional Development Network, which works to ensure all Milwaukee children have the resources needed for positive social-emotional development.

### New Threads Of Hope

New Threads provides clothing and baby supplies for our students and families.

#### Nonprofit Center of Milwaukee The center provides training and resources and helps

promote Next Door volunteer programs.

#### **ResCare Workforce Services**

ResCare provides on-site assistance for our families and Adult Education students with services tied to employment and transportation.

#### Safe & Sound

Safe & Sound community organizers work with Next Door to improve public safety and quality of life in the Metcalfe Park neighborhood.

### Social Development Commission

Through SDC'S Foster Grandparent Program, Next Door is expanding its volunteer base of older adults working with our students.

EDUCARE

MILWAUKEE

#### Sojourner Family Peace Center

Sojourner offers domestic abuse training and support for staff and parents, and provides our families with a community resource for shelter.

#### United Way of Greater Milwaukee and Waukesha County

United Way provides funding for our Adult Education program. In addition, United Way purchased new books for children and supplies for a 2017 summer reading program, featuring a 14-stop tour of Next Door's Books for Kids Mobile Library.

#### University of Wisconsin-Madison

The UW-Madison School of Medicine and Public Health assigned a TRIUMPH (Training in Urban Medicine and Public Health) student to evaluate the impact of literacy programs for children from birth to three.

#### University of Wisconsin-Milwaukee

UWM School of Education researchers work with Next Door's Educare school to conduct student assessments and collect data about the impact of Educare programming.

#### Wisconsin Literacy, Inc.

Wisconsin Literacy provides books, test vouchers, and staff training for our Adult Education program.

### **Child Care Partnership Program**

Next Door is committed to increasing access to high quality infant and toddler (ages birth to 3) care in Milwaukee. We lead a federal grant program featuring a Child Care Partnership initiative with ten early learning organizations. Next Door has a team of instructional coaches who work closely with teachers at each site to raise the quality of learning and care through classroom strategies and professional development. This partnership program allows Next Door to directly reach 344 children - and indirectly impact 1400 additional children – across 70 classrooms at the following organizations:







LA CAUSA

Neighborhood House

MILWAUKEE

St. Joseph

Academy

0 5











### **Community Accolades for Next Door**

Next Door is gaining recognition for the value of our critical work in Milwaukee. Here's how we were recognized in 2017!

#### Harley-Davidson Healthy Citizenship Award

This award recognizes an organization or individual who is improving the health and wellness of the Milwaukee community. Next Door received the award at the YMCA's annual Dr. Martin Luther King, Jr. Celebration Breakfast.

#### **Outstanding Community Partner Award**

COA Youth & Family Centers recognized Next Door for its financial and instructional support from Next Door's Child Care Partnership program.

#### Nonprofit Collaboration of The Year Award

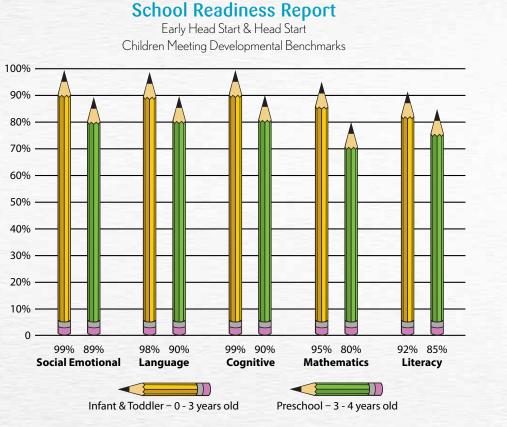
The Biz Times Nonprofit Excellence Awards honored Next Door for its leadership and the impact of its Child Care Partnership program.

### Brewers "Beyond the Diamond" Program

In June of 2017, the Milwaukee Brewers invited Next Door students to Miller Park for a bike build event with Master Lock. the Brewers Community Foundation and the Brewers Wives. The event was part of the team's "Beyond the Diamond" community initiative and included 100 free bikes built for Next Door students!



# 2016-2017 Program Outcomes



In the 2016-2017 school year, students achieved up to 36% gains from fall to spring assessments in Mathematics and up to 30% gains from fall to spring assessments in Literacy.



In 2017, Next Door earned a five star rating – and its first perfect score – on the state's YoungStar Child Care Rating Program. This milestone followed an annual review of Next Door's 29th Street campus and marks the only perfect score for a child care program in Southeastern Wisconsin in YoungStar's history.

# 2,102 Children Served 1,945 91% Children Served Live in Poverty 98%



### A Bright Future Ahead Meet Jakisho and Alonzo

As a new mom juggling life as a single parent, Jakisho found Next Door to be just what she needed.

"Next Door was very open and welcoming and always willing to help. That was a blessing for me being a single mother, here by myself, first-time mom, first time sending my child off somewhere," Jakisho said.

In 2012, Jakisho enrolled her three-year-old-son, Alonzo, at Outside of school, Alonzo is starting to model and act. In Next Door. She said early on there were some rough patches. March, he had a small role in an episode of "Chicago PD" Alonzo's behavior wasn't always the best and he struggled a on NBC. little following directions.

"As he got older and started maturing and started being with Next Door teachers, he just caught on," Jakisho said.

The academic growth came, too. In Alonzo's three years at Next Door, there were annual milestones to report.

### "In K3 he was already saying ABC's and doing his 123's. In K4 he was recognizing words, and by K5 my son was reading! Jakisho said.

"It just made me feel so great as a parent, like I really accomplished something. I really made the right decision by sending him to Next Door and I'm just grateful for that."

As she watched her son flourish, Jakisho found her path to success as parent – something she attributes to the supportive teachers at Next Door.

"They are there to help guide you and say, 'Hey, maybe you should try this or do that, and I appreciated the advice because l didn't know," Jakisho said.

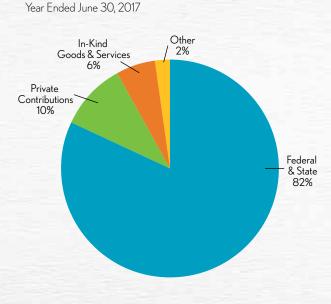
### Alonzo is now in third grade at the Golda Meir School in Milwaukee. His mother reports he's performing above grade level in both math and reading.

The Next Door team is so proud of Alonzo – and his mother - for how well they are doing today. And it's nice to know that Next Door remains close to their hearts.

"If I hadn't made the decision to send Alonzo to Next Door and waited until K5 to put him in school, he would not be at the level he is at now," Jakisho said.

# 2016-2017 Financial Outcomes

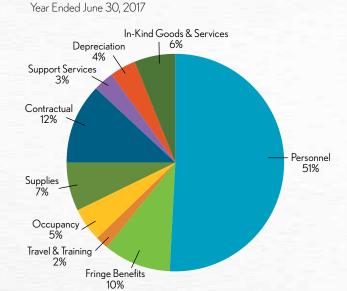
### 2016-2017 Operating Revenue



Operating Revenues	Amount	Percentage
Federal & State	21,002,662	82%
Private Contributions	2,648,075	10%
In-Kind Goods & Services	1,483,590	6%
Other	388,586	2%
TOTAL	\$25,522,913	100%

\*2016-2017 figures represent audited financial statements.

### 2016-2017 Operating Expense



Operating Expenses	Amount	Percentage
Personnel	12,979,748	51%
Fringe Benefits	2,531,870	10%
Travel & Training	428,386	2%
Occupancy	1,222,815	5%
Supplies	1,758,146	7%
Contractual	3,053,174	12%
Support Services	866,460	3%
Depreciation	998,728	4%
In-Kind Goods & Services	1,483,590	6%
Total Expenditures	\$25,322,917	100%



### A New Lease On Life **Meet Nicholas Howard**

At 16 years old, Nicholas Howard remembers his life hitting "rock bottom."

He faced bullying in high school, struggled with obsessive compulsive disorder and had such severe anxiety he was afraid to leave home.

### "I pretty much told my mom that I was going to commit suicide if she made me go back to school," Nicholas recalled.

Nicholas spent the next seven years barely leaving his apartment. Through a case manager and therapist, he discovered Next Door's Adult Education program. With their support, he decided to give it a try.

Nicholas was 23 when he started his path toward a GED at Next Door. He said a welcoming staff made a tough transition easier to swallow.

"The staff here was very nice and they made me feel like l belonged and like I was part of a family," Nicholas said.

Nicholas worked closely with Next Door instructors, Barry and Peter. They guided him through rounds and rounds of GED practice tests supplemented by tutoring from Next Door volunteers.

### "This was one determined young man who showed up every day and gave his all to pass four GED exams," Barry said.

Nicholas passed those exams in June of 2017. He received his high school diploma during a ceremony for GED graduates at Milwaukee Area Technical College – a moment he attributes directly to Barry and Peter.

"I look at them as mentors of mine because they always kept me on the path of getting my GED and they were always reminding me, this is what you need to do and we are here to help. That support - there is nothing like it," Nicholas said.

Nicholas is now enrolled at Milwaukee Area Technical College. In two years, he hopes to transfer to the University of Wisconsin-Milwaukee to earn his bachelor's degree.

### "If all goes well, I'm thinking about getting a major in psychiatry because I'm considering becoming a therapist, and maybe a minor in animation," Nicholas said.

Nicholas' instructors at Next Door say he's a new man.

"Nicholas now relishes conversation and interaction among his peers and instructors," Peter said.

"Adolescent trauma that would have buried most of us was overcome by the resolve of Nicholas. Now, there's no doubt that he will complete college and make a difference in the community," Barry said.

Nicholas was one of students served in Next Door's Adult Education program, including 9 political refugees from Myanmar.

# 2016-2017 Books for Kids Outcomes

### A record breaking year!

Throughout the year, Next Door's Books for Kids program collects donated books to help our students and children in the community build their home libraries and enjoy story time with family. Books are cleaned, repaired, sorted, and prepared for distribution by volunteers. The books are given to our students and the community through our Read with Me program, our Mobile Library, and our weekly Community Library.

> 105,089 books donated by the community – the most ever in Books for Kids history!

135 book drives, up 46 from the prior year

> 5,500+ books distributed each month

### Books for Kids Mobile Library

Thanks to a gift from the Harley-Davidson Motor Company, Next Door operates a Mobile Library that we take to our Child Care Partnership sites and to community events to give away free books.



### Read with Me

This program pairs volunteer readers with our students for one-on-one or small group story time in the library. Afterwards, the children select a free book to take home.



**3,460** volunteer hours reading with our children

### Giving Back Close to Home Meet Dr. Paula and Mark Rhyner

When Mark and Paula Rhyner decided it was time to retire from their long-time careers, they also decided volunteering together was going to be part of their next chapter.

The couple first considered an overseas trip to Africa to support a parish tied to their church. But then they realized they could make a greater difference close to home.

### "We looked at each other and said, 'Why do we have to go out of the country to do community service when there is such a need right here?" Mark said.

Mark – a structural engineer for more than four decades – volunteers in Next Door's Adult Education program working with adult learners on science preparation for the GED test. One morning a week, he delivers PowerPoint presentations he develops at home and further engages students with individual tutoring.

"Because the students are all at slightly different skill levels, a lot of them really appreciate the one-on-one experience," Mark said. "The more you work with them, the more they open up and talk to you about things well beyond what you're teaching them."

Paula serves in a new role for Next Door – a Literacy Coachin-Residence. She spent more than 30 years on the doctoral faculty of University of Wisconsin-Milwaukee, focused on early childhood education research and the role adults play in building early language and literacy development.



"In doing my research, I had to rely a lot on early childhood programs to let me come in and do my work," Paula said. "Now that I'm retired, I feel like this is an opportunity to give back to the early childhood community."

Paula comes to Next Door once a week and provides onthe-job coaching for teachers working to build early language and literacy skills in their classrooms. What she hopes to accomplish in the new year is expanding effective strategies to more parts of the daily routine and interweaving themes of the day from lesson to lesson.

"I like themes and I like tying activities together so that you are always reinforcing the themes for the children in so many different ways," Paula said.

Both Paula and Mark are enjoying this rewarding start to retirement.

"It's a way of giving something relative to us that is right here, right now, and to make a difference where we live," Mark said.

### Thank You!

Nearly 2,000 individuals volunteered more than 7,000 hours.

# Thank You to our Donors

We deeply appreciate the generous gifts our donors have made to support Next Door's mission. We wish to recognize giving of \$500 and above between January 1 - December 31, 2017. For a complete donor listing, please visit NextDoorMKE.org.

\$25.000 - \$49.999

#### \$100.000+

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The Growing Circle is a group of loyal donors who generously donate \$1,000 and more annually, as well as regularly volunteer their time and advocate for Next Door's mission throughout the community.

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### 2017 Walk For Children

Green Bay Packers Davante Adams reads to children at the 2017 Walk for Children. More than 1,000 friends and families came together to support Next Door's largest event of the year and raised more than \$145,000 for Next Door's critical early childhood education programs. A special thanks to the Harley-Davidson Motor Company, which since it started in 1989

\*Every effort has been made to ensure the accuracy of these lists. If you note an error, please accept our sincere apologies and inform the Development Office at 414.562.2929 x 2551.





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Many donors make gifts in honor or in memory of those they care about. These gifts are a meaningful way to pay tribute to their values and to help children get a great start

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A Tribute to Mary Conlon

students during her final year at Next Door.

Mary retired in May of 2017 after serving

Next Door for 44 years. She began as a

the Development department in 1982.

In tribute to Mary's legacy at Next Door,

officially name the "Mary Conlon Legacy

Room" at Next Door's Capitol Drive site. We wish to thank all those who contributed.

donors contributed more than \$50,000 to

VISTA Volunteer in Next Door's home-based

visitation program and later joined the agency

full-time leading that program before joining

Mary Conlon enjoys a visit with some

# Legacy Society We thank the many generous donors who have included Next Door in their estate plan. Anonymous Joan Aker

Hope H. Anderson\* Diane and Thomas Arenberg Dr. Fred and Kay Austermann John and Carol Bannen Margaret | Bast\* Lisa Berman Mrs. Franklin M. Buchta Mary Conlon Robert Ferriday Dr. Susan E. Gruber Virginia John Darla Kashian Al Keeley Mary and Ted Kellner

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Gael and David Romoser Rev Edward A and Katie Ruen Jenifer and Joseph Tate Eileen\* and Alex\* Treis Byron Tweeten\* Thora Vervoren Jim and Gracia Willis Bettie Zillman \*deceased

In Memory of Adeline Romoser Romoser Charitable Fund In Honor of W. David Romoser Ms. Joan Kroboth In Honor of Max Seigle Mr. and Mrs. Michael Pollack In Honor of Skygen USA Data Nerds In Honor of Eldon Swenson In Memory of Henry and Marion

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In Memory of Cindy Zautcke Mr. Michael J. Ostermeyer

Legacy gifts help ensure that Milwaukee children have the opportunity for future success.





### Young Professionals

A new generation of support for Next Door is on the rise and working to raise community awareness about the organization's critical early childhood education programs and family support services. The Next Door Young Professionals Group began in December 2016 and works on programs to engage young professionals in volunteering and philanthropy for Next Door. We thank them for their advocacy and support over the past year.



#### 2017 Members Justin Baker

Milwaukee Bucks Elizabeth Dixon

Aurora Health Care, Inc.

US Bank

Anna Jenison PricewaterhouseCoopers

Mackenzie Johnson UMB Fund Services

Tara Jordan Peterson IDM Hospitality

David LeGrand Green Bay Packers

Rebecca McCartney North Shore Bank Marie McFarland

Northwestern Mutual Martha Mohelnitzky Reinhart Boerner Van Deuren

April Rechlitz Harley-Davidson Foundation

Kim Workman Quorum Architects

### On the Table

Next Door joined more than 5,400 people across 74 zip codes for this region-wide forum with the Greater Milwaukee Foundation in October 2017. The program featured mealtime conversations about the issues our community faces and the individual/collective measures we can take to create change. Next Door held breakfast and lunch sessions that day, welcoming nearly 100 guests. Additionally, we hosted several breakfasts in November and December to engage more community members in conversations. We asked all of our guests to commit to taking one action to improve the community over the next month.



# **Next Door Committees**

Next Door is led by a team of volunteers who serve on committees of our Board of Directors. These committees discuss initiatives and advancements that will lead Next Door long into the future. We thank our 2017 committee members for their significant contribution of time and expertise to our efforts.

#### Board Officers Jan.-Sept. 2017

Thomas Arenberg, Chair Bob VanHimbergen, CPA, Vice Chair Bradley Jansen, CPA, CFE, Treasurer Dan Sisel, Secretary Tracey Sparrow, President

#### Advancement Committee

Vicky Cordani, Chair (Oct. 2017-present) Hans Kirkegaard, Chair (Jan.-Sept. 2017) Edie Brengel Radtke Sadique Isahaku, Ph.D. Usamah Loveless Jamie Morningstar Tina Sersen Craig Williams

#### Board Development Committee

Amy Rislov, Chair (Oct. 2017-present) Lorelle Mahoney, Chair (Jan.-Sept. 2017)

#### **Endowment Committee**

Katherine Lambert, Chair Kay Austermann Robert Ferriday Doris Heiser Noleta Jansen J. Bary Morgan Jennifer Verbrigghe

#### Finance & Administration Committee

Bradley Jansen, CPA, CFE, Chair Thomas Arenberg Hans Kirkegaard Jason Klein Rob McDonald Timothy G. Schaefer Dan Schroeder Roger Schroeder Michael Shapiro Dan Sisel Bob VanHimbergen, CPA Barbara Wanzo

### Human Resources

Committee Amy Rislov, Chair (Oct. 2017-present) Lorelle Mahoney, Chair (Jan.-Sept. 2017) Michael Aldana Rebecca Cook Ellen Luby

#### Program Committee

Angela Bier, M.D., Chair (Oct. 2017-present) Susan Doyle, Chair (Jan.-Sept. 2017) Mary Kellner Molly Mulroy Maggie Raymond Liz Scalf Roger Schroeder

> In H Six F M M M Dr M

In Honor of Next Door's Six Retiring Board Directors Mr. and Mrs. Charles R. Barney Mr. and Mrs. Thomas R. Butler Mary and James Conlon Mr. and Mrs. Robert W. Fouch Dr. Susan E. Gruber Mary and Ted Kellner Marja and Jeff Koenitzer



### Thank You for Your Service!

In September 2017, six board directors retired from their roles after having reached their board term limits. Collectively, they served nearly 70 years! We are grateful for their commitment and leadership. Their dedication to early childhood education has given thousands of children a brighter future.

Our six retiring directors are (pictured left to right): **Susan Doyle**, North Shore Bank, **Lorelle Mahoney**, Aurora Health Care - Retired, Board Chair **Thomas Arenberg**, Accenture - Retired, **Hans Kirkegaard**, Imagine Branding, and **Tchernavia Rocker**, Harley-Davidson Motor Company. Not pictured: **Michael Aldana**, Quarles & Brady, LLP.

We also wish to thank three additional board directors who ended their board service in 2017: **Julie Krey**, ManpowerGroup, **Kathleen B. Schrader**, Greater Milwaukee Foundation – Retired, and **Zach TeWinkel**, US Bank.

### We wish to thank all who made gifts in honor of our retiring board directors.

Suzanne and Richard Pieper Romoser Charitable Fund Mr. and Mrs. Michael H. Shapiro In Honor of Thomas Arenberg

Mr. and Mrs. Thomas Doyle Mr. and Mrs. Donald C. Kieffer Laurie and Mike Mahoney In Honor of Laurie Mahoney Marian and Bill Nasgovitz Mr. and Mrs. Robert J. Schuemann In Honor of Tchernavia Rocker The Harley-Davidson Foundation

## **Our Vision:**

Next Door's vision is to position neighborhood children and families for long-term success.





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